

Prepaid Freight Program

Cumberland Optional Guaranteed Freight Program

Shipping

This program offers the opportunity to provide a fixed freight cost at the time of order placement, a service that has typically proven to be very difficult to control. Cumberland has achieved this by negotiating preferential rates with various regional and national freight carriers.

All you have to do is:

1. Determine the zone to which the Cumberland products are to be shipped.
2. Use the table below to calculate your fixed freight cost as a percentage of the total product List Price of your order.
3. Indicate on your purchase order, "Cumberland Freight Program."

Cumberland will:

1. Select the carrier to be used.
2. Include your pre-calculated fixed freight rate as a part of your invoice.

Remember:

1. A minimum charge of \$95.00 net per shipment will apply for all products except conference tables and casegoods.
2. A minimum charge of \$150.00 net per shipment will apply for all conference tables and casegoods.
3. All merchandise will be shipped either cartoned or crated.
4. Charges will be for "NORMAL DELIVERY TO THE DOCK" only.
5. A "CALL BEFORE DELIVERY" request requires an additional \$35.00 net charge.
6. Product is shipped FOB CUMBERLAND freight prepaid and added to your Cumberland invoice.
7. Title of goods changes when merchandise leaves Cumberland's dock. Any subsequent damage and all freight claims are the responsibility of the purchaser.

Zones

Zone 1 (5%)	Zone 2 (6%)	Zone 3 (7%)	Zone 4 (6%)	Zone 5 (7%)
Indiana	Alabama	Connecticut	Arkansas	Arizona
Illinois	Delaware	Maine	Colorado	California
Michigan	Florida	Massachusetts	Iowa	Idaho
Ohio	Georgia	New Hampshire	Kansas	Montana
Wisconsin	Kentucky	New Jersey	Louisiana	Nevada
	Maryland	New York	Minnesota	Oregon
	Mississippi	Pennsylvania	Missouri	Utah
	N/S Carolina	Rhode Island	N/S Dakota	Washington
	Tennessee	Vermont	Nebraska	Wyoming
	Virginia		New Mexico	
	Washington D.C.		Oklahoma	
	West Virginia		Texas	

